Leap Futures Initiative (LFI)
LAC Townhall

November 2022
Thank you for joining us today!

LFI Steering Committee
- A. Toni Young
- Amy Morgenstern
- Andrew Niklaus
- Art Taylor
- Brad Dudding
- Britt Lake
- Carmen Moreno-Rivera
- Christine Robinson
- Debra Natenshon
- Doug Bauer
- Erika Van Buren
- James Stancil
- John Brothers
- Kathy Park
- Louis Erste
- Omar Butler
- Quentin Wilson
- Shelley Metzenbaum
- Tracy Gray

Special thanks to the Steering Committee members speaking during today’s session!
## Today’s Agenda

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<td>Leap Futures Initiative Process &amp; Path Forward</td>
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<td>Timeline &amp; Contingency Planning</td>
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<td>Working Group Updates</td>
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### Objectives

- **Share how the Steering Committee arrived to the Path Forward and discuss open questions**

- **Update the LAC on the progress to date and next steps around the Value Prop, Fundraising, and Partnership working groups**

- **Provide space for ambassadors to complete the survey**
The purpose of the LFI is to help the LAC map out scenarios to become a sustainable, self-governed entity.
Path Forward

The lead concept suggests that beginning in 2024, the LAC will be housed within a partner organization.

The LAC will offer a set of key services similar to the services currently provided.

These efforts will be sustained through a mixed funding model, consisting primarily of grant funding, annual commitments, and possibly a nominal membership dues structure.

The LFI Steering Committee has designed a robust process to pursue this concept.
Key Milestones for LFI Process:

- **November 2022**
  Test LAC alignment on approach

- **January 2023**
  Test partner fit and funding viability

- **Q2 2023**
  Confirm LAC is supportive of final path forward
Contingency Planning

More time needed to secure funding - Bridge to Future State with Basic Transfer and Minimal Operations

LAC transfers assets to an interim place, continues minimum operations via volunteers and/or part-time interim staff running the online forum, and continues to finalize the LFI proceedings.

Assumes funding / partnership forthcoming but not finalized.

No partner but sufficient funding - Align with a Fiscal Sponsor

LAC aligns to a fiscal sponsor, which can house the assets and provide comprehensive back-office support for an interim period or longer term.

Assumes sufficient funding (likely minimum $200K/year sustainable funding) and fiscal sponsor willingness.

No partner or funding - Celebrate and Sunset

LEAP Support Team will wind down operations, working with the LAC to achieve a graceful sunset for LAC, including securing a home to archive and keep accessible the community assets.
## LFI Working Groups

### Value Proposition
Engage the LAC on the development of future value propositions as relevant, with an initial focus on equity

**Members:**
- Amy Morgenstern
- Brad Dudding
- Debra Natenshon
- Dina Wilderson
- Kathy Park
- Keren Abina Sotomayor
- Louis Erste
- Pratichi Shah
- Quentin Wilson
- Steve Seleznov
- Shelley Metzenbaum
- Tracy Gray

### Fundraising
Hold conversations with prospective funders to secure grant funding for the LAC, as well as make recommendations on membership fees

**Members:**
- Brad Dudding
- Doug Bauer
- Jenn Rothberg
- Kathy Reich
- Mari Kuraishi

### Partnership
Facilitate conversations with prospective partner organizations and initiate/manage process to elicit other potential partners

**Members:**
- A. Toni Young
- Erika Van Buren
- Heather Carpenter
- Hilda Polanco
- Jeremy Kohomban
- John Brothers
- Meridith Polin
- Randal Pinkett
- Tosca Bruno-van Vijfeijken
Value Proposition Working Group Update

- Initial working group members produced an LAC value proposition that articulates the current state value of the community.
- The working group will be developing potential future state value propositions based on ideas that have surfaced to date.
- These materials will be combined with financial and operational materials for funder and partner conversations.
Fundraising Working Group Update

- Aligned on mix of revenue types (grants + annual commitments) and most likely source of funding as the LAC itself, with priority placed on infrastructure funders that have an ambassador in the LAC.

- Using financial analysis to set fundraising targets.

- Conducted preliminary focus groups and 1:1 conversations with ~15 funders.

- The working group identified 26 funders to hold initial conversations with, to be held in mid-late November/early December.

- Brad Dudding, Mari Kuraishi, and Kathy Reich are initially leading individual and group conversations with funders.

- Will make a recommendation on funding feasibility by January 2023.
Partner Working Group Update

• Aligned that the **most likely partners are organizations that have an ambassador in the community**; also considering **fiscal sponsorship**

• Developing **partner criteria** to evaluate potential leads

• **In initial confidential conversations with 4 “warm leads”** for partners spanning the philanthropic and social sectors

• Continuing **outreach to the full LAC** to identify other potential partners and continuing to source and evaluate potential opportunities

• Holding **conversations with the Tides Foundation, Rockefeller Philanthropy Advisors, and other fiscal sponsors** to assess fiscal sponsorship

• Will make a **recommendation on partner feasibility** by January 2023

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While we have some "warm leads" on partners, we also want to be inclusive and expansive in considering potential partners. Thinking outside of the box, what types of organizations or specific groups come to mind?
Survey: please help shape the future of our community!

Thanks to the LAC members for your great participation in the LFI process thus far – the vast majority of community members have engaged in some way.

To ensure the path forward reflects the desires of the community, it’s important to hear from most of the Leap Ambassadors Community (our aim is 100% participation!)
Survey Questions

Question 1 (required): What is your name?

Question 2 (required): Do you support the Steering Committee’s recommendation to continue the LFI process on behalf of the LAC?
   • I am supportive
   • I am not supportive [optional comment box to share details]
   • I need more information [optional comment box to share details]

Question 3 (conditional on Question 2): If you are supportive, is your support...
   • Very strong
   • Strong
   • Moderate
   • Tepid

Question 4 (optional free response): Given our mission, vision, and values, what organizations would you add as partner prospects for the LAC?

Question 5 (optional free response): Is there anything else you’d like to share?